

Yfarm

Grand Opening Sale

To celebrate the completion of the new shop extension at Yfarm, we are having a **GRAND OPENING SALE!!**

The sale is on **Saturday 16 September** (all day).

There will be various prize giveaways (bikes x2, Gas BBQ, a remote control car and other freebies) to be given away to some lucky customers, and **RED HOT SPECIAL DEALS** on offer with many items going at or below cost. Of course, the BBQ will be fired up with the waft of butcher Dale's sizzling snags drifting across Isaccs Park to titillate your taste buds and draw you in.

This sale is really important to make sure all our customers, including shareholders, are aware of the full range of products we now sell at Yfarm.

"Get to know YOUR enterprise"

So come along, have a snag with us and see what's in **YOUR** store.

YCDCo. - Where to Now??

We've been in business for over 4 few years now. So where do we go from here? Do we start doing other stuff or do we just stick to our knitting - keep selling fuel, hardware and rural supplies and basically stay the same as we are?

That is a key question for us.

One of the first challenges for the new Board will be to determine the strategic directions for YCDCo. To this end, we will be holding a planning session on 10 August where we will discuss and try to map out our company's directions and priorities for the next 3 to 5 years.

At our planning session this time last year, we decided that our main priority was to **consolidate what we are doing now**. We felt it was important to get Yfarm up & running & profitable, as well as the new shop extension finished before we contemplated anything new. These things are now pretty much achieved.

We want to know what YOU think?

We welcome ideas and input from shareholders on what you think we should be doing or not doing.

**GRAND OPENING SALE
SPECIAL OFFER**

Win ...

1st \$500 Fuel Voucher

2nd \$400 Gas BBQ

- ü Pet Food/ Produce/Stockfeed
- ü Farm supplies and fencing
- ü Hardware /Cement /Building/Plumbing
- ü Water tanks & Poly products
- ü Gas, Fuel & Automotive

Spend \$20 or more on non-fuel purchases at Yfarm & go into the draw to win these prizes.

Drawn Saturday 16 September 12.00 n.

(Conditions apply. Offer not available to YCDCo. directors or staff or their immediate families).

Options which we **MAY** pursue include:

- ü expanding rural supplies to include sand, gravel, garden supplies
- ü establishing a new mechanical workshop and attracting a new mechanic to Yack; and
- ü small equipment sales/hire.

In relation to the mechanics workshop, many people (whilst fully understanding their reasons) have lamented Wes and Kerrel's decisions to close the bottom garage. We have had discussions with Council about possibility of setting up a new mechanical workshop in the Council depot behind the service station.

One potential approach for us is as follows. We attract Council/State Government \$\$ to build a new workshop on the depot site behind the servo, YCDCo. recruits a mechanic/manager to the town (initially paid wages & profit share in the 1st 2 to 3 years), then we progressively transfer equity in the business to the new owner/operator.

That way, we get a new family in town, the town gets a new mechanical shop and a new business and it ends up being totally separate from YCDCo.

Please tell us what you think on this or any other ideas you have to make Yack a better place to live.

Welcome Jan & Roger:

New directors of YCDCo. Ltd.

Jan Palmer and Roger Oborn were elected as new directors of YCDCo. Ltd. at our AGM on 14 June 2006 replacing David Norman and Andrew Earl on the Board. Cameron McKern and James Lacey were also re-elected as directors.

We welcome Jan and Roger to our team.

Yfuel Wins...

“BEST SERVO ON THE BORDER”

Recently, STAR FM Radio listeners would have heard that **Yfuel** was voted “Best Service Station on the Border” by listeners.

Well done to all our staff.

42 Shares for Sale

Price set @ \$110.31

We presently in the process of offering 42 shares in YCDCo for sale.

This happens twice per year (as defined in the company Constitution) with the sale price for the shares set at the net underlying value of the share per our latest audited financial statements.

If you know anyone who is new in town, why not tell them about the company and how it works and put them in touch with us. If they miss out on this round, we can keep their name on file and they can buy some shares in the next round.

For more information, call Cameron McKern on 6027 1385 or Mark McKenzie-McHarg of 6027 0528.

\$600 Fuel Voucher Offer

In the lead-up to our AGM in June, customers will have noticed our offer of a \$600 fuel voucher offer. To enter, customers only had to make a purchase of non-fuel items of \$20 or more to enter.

Congratulations to the lucky winners:

Jan and Don McEwen

STOP PRESS:

Applications for OVER 100 SHARES have been received. Shares will be allocated to applicants pro rata. Next share offer in Jan 2007.

Yfuel Robbery

We were robbed a few weeks ago, the burglars making off with lots of cigarettes and confectionery.

The alarm worked and numerous people in town heard it. Fortunately, the police caught the thieves after they did another job in Myrtleford. They have been charged.

Damage to the back doors has been fixed and we have taken a number of other security measures to secure the site, our business assets and our staff.

After excesses, unfortunately we still suffered a net loss of about \$2,000 as a result. But for that, we received a timely reminder of the importance of tight security procedures.

Bowser Calibration

We regularly have all our bowsers checked and calibrated by Gilbarco who are accredited by Weights and Measures Australia.

Last time we had it done, 1 bowser was delivering slightly under the specified tolerance threshold (+/- 0.5%) but 3 others were delivering slightly more fuel than they were supposed to be.

FOR SALE

Large quantity of S/Hand Steel
Shelving for sale.

Would suit any handyman shed.

All sizes, with or without brackets and
stands.

Cheap, cheap, cheap

Going out at **below cost**

Call Phil Buerckner at Yfarm on
6027 1901